

# Consolidated Financial/ Non-Financial Data

## (1) Consolidated Profit and Loss Statement

	Unit	Scope	FY3/2020	FY3/2021	FY3/2022	FY3/2023	FY3/2024	FY3/2025
Net sales	Million yen	Consolidated	51,761	51,286	51,469	51,750	51,384	56,610
(Net sales YoY)	%	Consolidated	13.7	-0.9	0.4	0.5	-0.7	10.2
COGS	Million yen	Consolidated	22,570	22,622	22,634	21,855	20,397	22,419
Gross profit	Million yen	Consolidated	29,191	28,664	28,835	29,895	30,986	34,191
Gross margin	%	Consolidated	56.4	55.9	56.0	57.8	60.3	60.4
SGA	Million yen	Consolidated	18,756	18,296	18,861	19,057	20,094	21,864
Operating profit	Million yen	Consolidated	10,434	10,367	9,973	10,837	10,892	12,326
(Operating profit YoY)	%	Consolidated	-0.9	-0.6	-3.8	8.7	0.5	13.2
Operating margin	%	Consolidated	20.2	20.2	19.4	20.9	21.2	21.8
Non-operating income	Million yen	Consolidated	891	1,031	316	293	390	336
Non-operating expense	Million yen	Consolidated	900	879	285	224	701	327
Ordinary profit	Million yen	Consolidated	10,425	10,519	10,005	10,905	10,581	12,335
Ordinary profit margin	%	Consolidated	20.1	20.5	19.4	21.1	20.6	21.8
Extraordinary profit	Million yen	Consolidated	3	3	44	100	13	52
Extraordinary loss	Million yen	Consolidated	4	5,982	8	1,217	19	362
Net income before tax	Million yen	Consolidated	10,425	4,540	10,041	9,789	10,575	12,024
Tax expenses	Million yen	Consolidated	2,676	2,540	2,556	2,897	3,060	2,707
Net income	Million yen	Consolidated	7,748	2,000	7,484	6,891	7,515	9,317
Net income margin	%	Consolidated	15.0	3.9	14.5	13.3	14.6	16.5
Proprietary sales mix	%	Consolidated	50.7	49.9	52.4	54.9	58.8	57.4
Research and development investments	Million yen	Consolidated	1,823	1,737	2,465	2,335	2,436	2,974
Capital expenditure	Million yen	Consolidated	2,536	1,382	1,633	976	3,568	1,626
Depreciation expenses	Million yen	Consolidated	1,264	1,525	1,611	1,566	1,471	1,779

## (3) Financial Indicator and Other Metrics

	Unit	Scope	FY3/2020	FY3/2021	FY3/2022	FY3/2023	FY3/2024	FY3/2025
Number of shares outstanding at year-end (incl. treasury stocks)	Thousand shares	Consolidated	85,419	85,419	85,419	82,919	75,758	75,758
Number of treasury stocks at year-end <sup>1</sup>	Thousand shares	Consolidated	5,165	5,050	5,500	4,999	829	5,661
Average number of shares during the FY (excl. treasury stocks)	Thousand shares	Consolidated	80,251	80,322	80,367	78,116	76,122	70,890
EPS	yen	Consolidated	96.55	24.91	93.13	88.22	98.73	131.43
BPS	yen	Consolidated	640.54	638.36	682.79	721.20	775.43	854.74
DPS	yen	Consolidated	29.00	49.00	38.00	38.00	42.00	53.00
DOE (dividend on equity ratio)	%	Consolidated	4.8	7.7	5.8	5.4	5.6	6.5
Payout ratio	%	Consolidated	30.0	196.7	40.8	43.1	42.5	40.3
ROE	%	Consolidated	15.8	3.9	14.1	12.4	13.2	15.8
ROA	%	Consolidated	14.6	14.2	13.7	14.8	14.3	16.6
ROIC <sup>2</sup>	%	Consolidated	12.1	11.5	11.1	11.9	12.1	13.7
Capital-to-asset ratio	%	Consolidated	68.5	70.3	74.5	75.3	79.0	79.8
Receivables turnover period	Day	Consolidated	91	96	91	90	94	89
Inventory turnover period	Day	Consolidated	285	276	249	234	253	283
Payables turnover period	Day	Consolidated	58	56	50	56	69	70
Cash conversion cycle	Day	Consolidated	319	315	290	268	279	302
Number of employees (consolidated)	Person	Consolidated	1,074	1,167	1,205	1,166	1,216	1,250

<sup>1</sup> Company shares held by the BIP Trust for directors and Company shares held by the Trust for the Trust-type Employee Shareholding Incentive Plan (E-Ship) are included in treasury stocks. (E-Ship terminated on July 29, 2021)

<sup>2</sup> Denominator profit is operating profit after tax. After-tax operating profit = operating profit x (1 - effective tax rate (30.62%))

## (2) Consolidated Balance Sheet

	Unit	Scope	FY3/2020	FY3/2021	FY3/2022	FY3/2023	FY3/2024	FY3/2025
Current assets	Million yen	Consolidated	44,077	44,522	45,153	47,130	42,871	44,336
Property, plant and equipment	Million yen	Consolidated	11,341	13,111	12,911	12,452	13,434	13,285
Intangible assets	Million yen	Consolidated	493	505	1,470	2,414	2,292	1,910
Investments and others	Million yen	Consolidated	19,089	14,822	13,662	12,643	14,910	15,590
Fixed assets	Million yen	Consolidated	30,923	28,439	28,044	27,510	30,638	30,786
Total assets	Million yen	Consolidated	75,000	72,962	73,197	74,641	73,509	75,123
Current liabilities	Million yen	Consolidated	16,093	16,467	14,211	14,381	14,175	14,334
Long-term liabilities	Million yen	Consolidated	7,500	5,190	4,418	4,063	1,231	874
Total liabilities	Million yen	Consolidated	23,594	21,657	18,629	18,445	15,406	15,208
Shareholder's equity	Million yen	Consolidated	51,618	51,267	54,362	56,265	57,516	58,675
Accumulated other comprehensive income	Million yen	Consolidated	-211	37	205	-69	585	1,239
Net assets	Million yen	Consolidated	51,406	51,304	54,567	56,195	58,102	59,914
Total liabilities and net assets	Million yen	Consolidated	75,000	72,962	73,197	74,641	73,509	75,123
Cash and deposits	Million yen	Consolidated	9,555	13,708	16,058	18,357	12,669	11,014
Accounts receivables	Million yen	Consolidated	13,762	13,145	12,437	13,223	13,283	13,830
Inventory	Million yen	Consolidated	18,187	15,987	14,850	13,142	15,154	17,961
Accounts payables	Million yen	Consolidated	4,081	2,872	3,287	3,429	4,254	4,358
Retained earnings	Million yen	Consolidated	35,912	35,352	38,890	42,741	47,291	53,455
Interest-bearing debt	Million yen	Consolidated	11,538	10,396	8,352	6,883	4,634	3,973
Net debt	Million yen	Consolidated	1,983	-3,311	-7,705	-11,473	-8,034	-7,041
Invested capital <sup>1</sup>	Million yen	Consolidated	63,156	61,663	62,714	63,148	62,151	62,648
Working capital <sup>2</sup>	Million yen	Consolidated	27,868	26,260	24,000	22,937	24,183	27,433

<sup>1</sup> A sum of interest-bearing debt and shareholder's equity

<sup>2</sup> Accounts receivables + Inventory - Accounts payables

## (4) Non-Financial Indicator and Other Metrics

	Unit	Scope	FY3/2021	FY3/2022	FY3/2023	FY3/2024	FY3/2025
Greenhouse gas emissions	t-CO <sub>2</sub>	Consolidated	6,950	6,720	6,612	5,866	5,810
Electricity usage	MWh	Consolidated	10,508	10,606	10,581	9,658	9,497
Gasoline use	kℓ	Non-Consolidated	631	611	619	638	637
Water use	m <sup>3</sup>	Non-Consolidated*	12,584	16,821	13,868	13,917	14,692
Industrial waste recycling rate	%	Non-Consolidated*	90	92	96	97	99
Ratio of female managers	%	Non-Consolidated	1.5	2.1	2.6	3.6	3.1
Average years of service	years	Non-Consolidated	9.6	10.2	10.5	10.8	10.5
Average overtime hours	hours	Non-Consolidated	17.7	17.8	18.9	20.2	19.5
Paid leave utilization rate	%	Non-Consolidated	39.2	46.3	51.0	54.5	56.5
Education and training expenses per employee	yen	Non-Consolidated	62,701	69,495	97,142	79,108	83,986
Number of board of directors meetings held	Number	Non-Consolidated	12	12	12	12	12
Remuneration for directors	Million yen	Non-Consolidated	471	472	534	585	641

\* R&D and Production Group

# Company Information/ Stock Information

(as of March 31, 2025)

## ▶ Company Profile

Company Name	Japan Lifeline Co., Ltd.
Company Representative	Keisuke Suzuki, President and CEO
Headquarters	Tennoz Ocean Square, 25F, 2-2-20, Higashishinagawa, Shinagawa-ku, Tokyo 140-0002 Japan
Established	February 6, 1981
Main Business	Import, production, and sales of medical devices
Paid-in Capital	2,115 million yen
Accounting Closing Date	March 31
Employees	Consolidated: 1,250 Non-Consolidated: 1,004
Locations	49 sales offices (48 in Japan and 1 overseas), 3 production sites (3 in Japan and 1 overseas), 1 R&D site, 2 distribution sites, and 1 training facility
Consolidated Subsidiary	JLL Malaysia Sdn. Bhd.

## ▶ Basic Stock Information

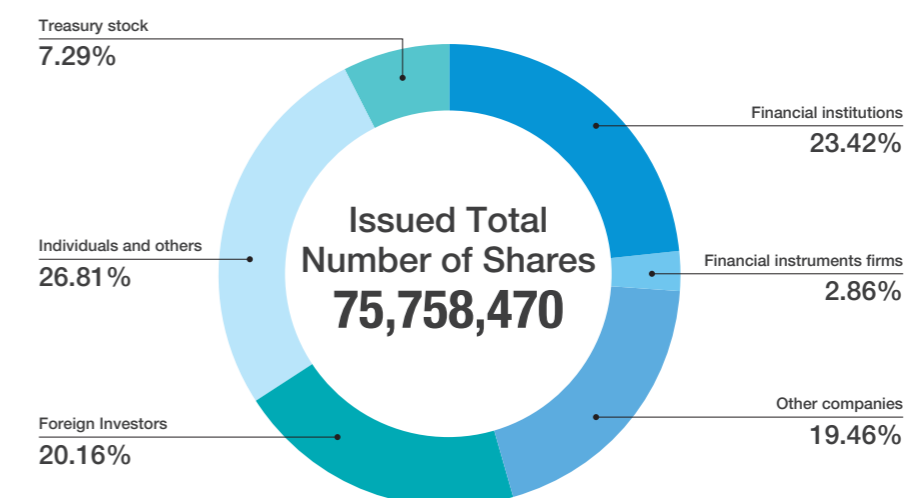
Securities Code	7575
Stock Exchange Listing	Tokyo Stock Exchange, Prime
Total Number of Shares Authorized for Issuance	346,400,000
Total Number of Shares Outstanding	75,758,470
Number of Shareholders	11,959
Share Unit	100
Base Date	March 31
Shareholder Registry Administrator	Mitsubishi UFJ Trust and Banking Corporation

## ▶ Major Shareholders

Shareholders	Number of Shares Held (thousands)	Shareholding Ratio (%)
KS Shoji	9,067	12.91
Custody Bank of Japan, Ltd. (Trust Account)	8,067	11.49
The Master Trust Bank of Japan, Ltd. (Trust Account)	7,851	11.18
MT Shokai	4,860	6.92
Keisuke Suzuki	2,122	3.02
Japan Lifeline Employee Shareholders Association Exclusive Trust	1,366	1.95
STATE STREET BANK AND TRUST COMPANY 505001	938	1.34
STATE STREET BANK WEST CLIENT - TREATY 505234	891	1.27
STATE STREET BANK AND TRUST COMPANY 505103	853	1.21
BNP PARIBAS LUXEMBOURG/2S/JASDEC/FIM/LUXEMBOURG FUNDS/UCITS ASSETS	840	1.20

In addition to the above, JLL holds 5,523 thousand shares of treasury stock, which does not include the 137 thousand shares of JLL stock remaining in the Director's remuneration BIP trust.

## ▶ Shares by Owner



For inquiries regarding this report, please contact:  
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